



# MARK CHILDS, SIOR

*principal*



## EXPERIENCE

**CAPACITY COMMERCIAL GROUP, LLC | 2009 – PRESENT**  
*PRINCIPAL*

- › Industrial and High Technology real estate brokerage services
- › CCG Top Producer – “Broker of the Year” 2012, 2016, & 2017

**INTEGRATED CORPORATE PROPERTY SERVICES | 1994 – 2009**  
*FOUNDER/PRESIDENT*

- › Real estate brokerage services
- › Industrial facility design
- › Relocation/Relayout project management

**GRUBB & ELLIS | 1989 – 1994**  
*ASSOCIATE BROKER*

- › Senior Marketing Consultant
- › Top Producer
- › Member – Red Tie Club
- › Rookie of the Year

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**CELL. 503.504.3298**

**markc@capacitycommercial.com**

## PARTIAL CLIENT LIST

- › Americold
- › Analog Devices
- › ARAMARK
- › Boeing
- › Bridgestone/Firestone
- › Bridgetown Trucking
- › Cadence
- › Credence
- › Electric Lightwave, Inc.
- › FEI Company
- › Freightliner Corporation
- › General Mills
- › Gresham Transfer
- › Houston's
- › Intel Corporation
- › Johnstone Supply
- › Kinetics
- › Laughlin-Wilt Group
- › Microsoft
- › Mitsubishi Silicon
- › Multifoods
- › New Horizons
- › Nike, Inc.
- › nVidia
- › Oregon International Airfreight
- › Oregon State University
- › Pixelworks
- › R.R. Donnelly Company
- › Seattle Coffee Company
- › Solectron
- › Sun Microsystems
- › Teeny Foods
- › Tektronix, Inc.
- › Westinghouse
- › Widmer Brewing
- › Xerox

## EDUCATION

**Oregon State University | 1978**  
*Bachelor of Science: Industrial Engineering*

**Portland State University | 1982**  
*Masters: Business Administration*

## LICENSES

Real Estate Broker  
**STATE OF OREGON**  
  
Designated Real Estate Broker  
**STATE OF WASHINGTON**

## PREVIOUS AWARDS & CERTIFICATES

- › College of Engineering Oregon Stater Award | 10.18.98
- › Society of Industrial and Office Realtors (SIOR) | 1.2.96
- › American Production and Inventory Control Society | 5.9.85\*
- › Licensed Professional Engineer | 4.22.85\*
- › Institute of Industrial Engineers | 9.30.83\*

\*Expired Certificates

## COMMUNITY SERVICE

**PAST PRESIDENT OF THE BOARD**  
Birch Community Services – Providing food to 10,000 people a week  
**MEMBER OF**  
Commercial Assoc. of Brokers • NAIOP • Portland Business Alliance  
**GROUP LEADER**  
Christ @ Work Business Leader Forums • Community of Faith



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*Principal*



### PROFILE

**M**ark Childs is a Principal at Capacity Commercial Group. Previous to Capacity, Mr. Childs founded Integrated Facility Services in 1994 which eventually was merged to form ICPS. Mr. Childs' focus is on Industrial/High Tech clients, using his rare background to assist his clients with their total facilities solutions. Previous to starting Integrated Facility Services, Mark joined the Portland office of Grubb and Ellis in the late '80's, where he was rookie of the year and left as the top producer in the office.

Mark Childs is a 5th generation Oregonian, having attended Marshall High School, obtained an Industrial Engineering degree from Oregon State University, and a Masters degree in Business Administration from Portland State University. Mark has also been certified at the Fellow Level in Production and Inventory Control and been registered as a Professional Engineer, plus was an Inaugural Year inductee in the College of Engineering at Oregon State University.

Mark's career includes working at Tektronix as a Senior Industrial Engineer and Production Planning Manager, and consulting nationally in the field of manufacturing and distribution mechanization and automation as a Partner in the architectural/engineering firm of Cook Newhouse and Associates. As a Manufacturing Consultant, Mark worked with companies such as Boeing, Microsoft, Abbot Labs, and General Mills to improve their productivity and operations.

Mark has been recognized by the Portland Commercial Association of Realtors as a Top Producer. Furthermore, Mark has won national awards for largest High Tech deals in the CORFAC Network.

Mark's interests include spending time with his wife and three kids, involvement with leadership at Church, leading Christ @ Work business leader groups, volunteering at Adult & Teen Challenge, plus taking time for golfing, water skiing, snow skiing, and hockey.